State Administrative Manual Changes

The most recent additions to SAM are underlined below:

**6600 STANDARDIZED REGULATORY IMPACT ASSESSMENT FOR MAJOR REGULATIONS**

Pursuant to Government Code section 11346.36(f), Finance’s regulations regarding major regulations and Standardized Regulatory Impact Assessments are published below.

A state agency promulgating a major regulation is required to send a completed Standardized Regulatory Impact Assessments and the form required by California Code of Regulations, title 1, section 2002 to the Department of Finance for review and comment. Please send these documents electronically to majorregulations@dof.ca.gov or send three copies to:

Economic Research Unit
Department of Finance
915 L Street
Sacramento, CA 95814

Title 1, California Code of Regulations
Division 3. Department of Finance

For purposes of this chapter:
(a) “Agency” has the meaning given to that term in Section 11342.520 of the code.
(b) “As estimated by the agency” means the agency has estimated the economic impact of a proposed action in the manner prescribed by section 2003.
(c) “Code” means the Government Code.
(d) “Department” means the Department of Finance.
(e) “Economic impact” means all costs or all benefits (direct, indirect and induced) of the proposed major regulation on business enterprises and individuals located in or doing business in California.
(f) “GO-Biz” means the Governor’s Office of Business and Economic Development.
(g) “Major regulation” means any proposed rulemaking action adopting, amending or repealing a regulation subject to review by OAL that will have an economic impact on California business enterprises and individuals in an amount exceeding fifty million dollars ($50,000,000) in any 12-month period between the date the major regulation is estimated to be filed with the Secretary of State through 12 months after the major regulation is estimated to be fully implemented (as estimated by the agency), computed without regard to any offsetting benefits or costs that might result directly or indirectly from that adoption, amendment or repeal.
(h) “Notice of proposed action” means the notice required by Section 11346.5 of the code.
(i) “OAL” means the Office of Administrative Law.
(j) “SRIA” means the standardized regulatory impact assessment required by Section 11346.3(c) of the code.


(a) (1) An agency that anticipates promulgating a major regulation shall provide the department, not later than February 1 of each calendar year, with a list of all major regulations that it anticipates proposing during that entire calendar year. The information shall be provided on a form prescribed by the department. The list shall specifically identify the following for each major regulation that the agency proposes to adopt, amend or repeal: subject matter, title and section of the California Code of Regulations that will be affected, statute or court decision being implemented, interpreted or made specific and the anticipated date on which the agency proposes to publish the notice of proposed action for each major regulation. The list shall also contain the name of the agency, the responsible unit within the agency, and the name, telephone number, email, and mailing address of a contact person.

(2) In the event an agency determines after February 1 that it anticipates promulgating a major regulation, the agency shall submit to the department the information required in subdivision (a)(1) as soon as possible but in no event later than 60 days prior to filing a notice of proposed action with OAL.

(b) Within 15 days of receipt of a list of proposed major regulations, the department shall provide a copy of that list to GO-Biz and to any other agency that has requested a copy.

(c) Within 15 days of receipt of a list of proposed major regulations, the department shall post that list on its Internet web site.

(d) The agency shall also seek public input regarding alternatives from those who would be subject to or affected by the regulations (including other state agencies and local agencies, where appropriate) prior to filing a notice of proposed action with OAL unless the agency is required to implement federal law and regulations which the agency has little or no discretion to vary. An agency shall document and include in the SRIA the methods by which it sought public input.


(a) An agency that anticipates promulgating a major regulation as defined in section 2000 shall, pursuant to Section 11346.3(f) of the code, submit its completed SRIA to the department within the following time frame:

(1) Not less than 60 days prior to filing a notice of proposed action with OAL if the agency has notified the department of the proposed regulation within the time prescribed by section 2001(a); or

(2) Not less than 90 days prior to filing a notice of proposed action with OAL if the agency has not notified the department of the proposed major regulation within the time prescribed by section 2001(a);

(b) (1) The SRIA shall contain all of the information required by Section 11346.3(c) of the code, which shall have been prepared in compliance with section 2003.

(2) The SRIA shall also include a description and explanation of each of the following:

(A) The economic impact method and approach, including the underlying assumptions the agency used and the rationale and basis for those assumptions;

(B) The specific categories of individuals and business enterprises who would be affected by the proposed major regulation;

(C) The inputs into the assessment of the economic impact;

(D) The outputs from the assessment of the economic impact;

(E) The agency’s interpretation of the results of the assessment of the economic impact.

(3) The SRIA shall also include documentation sufficient to substantiate compliance with the requirements of this section and section 2003.
(c) The SRIA shall be accompanied by a form prescribed by the department that includes all of the following:

1. Name of the agency.
2. The name, telephone number, email and mailing address of the contact person.
3. Statement of the need for the proposed major regulation.
4. A summary of the categories of individuals and business enterprises who will be impacted by the proposed major regulation and the amount of the economic impact on each such category.
5. An identification and description of all costs and all benefits due to the proposed regulatory change, calculated on an annual basis from estimated date of filing with the Secretary of State through 12 months after the estimated date the proposed major regulation will be fully implemented as estimated by the agency.
6. Description of the 12-month period in which the agency estimates the economic impact of the proposed major regulation will exceed $50 million.
7. Description of the baseline that the agency used to compare proposed regulatory alternatives.
8. Identification of each regulatory alternative for addressing the stated need for the proposed major regulation, including each alternative that was provided by the public or another governmental agency and each alternative that the agency considered; all costs and all benefits of each regulatory alternative considered; and the reasons for rejecting each alternative.
9. Description of the methods by which the agency sought public input as required by section 2001, accompanied by documentation of that public outreach.
10. A description of the economic impact method and approach, including the underlying assumptions the agency used and the rationale and basis for those assumptions.
11. Date, printed name, and signature of the head of the agency.

(d) Within 10 days of receiving an SRIA, the department shall post a copy of the form required by subdivision (c) on its Internet web site.

(e) Within 10 days of receiving an SRIA, the department shall provide a copy of the form required by subdivision (c) to Go-Biz and any other agency that requests it. Go-Biz and any other agency may provide comment to the department within 10 days thereafter.


(a) In conducting the SRIA required by Section 11346.3(c) of the code, an agency shall use an economic impact method and approach that has all of the following capabilities:

1. Can estimate the total economic effects of changes due to regulatory policies over a multi-year time period.
2. Can generate California economic variable estimates such as personal income, employment by economic sector, exports and imports, and gross state product, based on inter-industry relationships that are equivalent in structure to the Regional Industry Modeling System published by the Bureau of Economic Analysis.
3. Can produce (to the extent possible) quantitative estimates of economic variables that address or facilitate the quantitative or qualitative estimation of the following:
   A. The creation or elimination of jobs within the state;
   B. The creation of new businesses or the elimination of existing businesses within the state;
   C. The competitive advantages or disadvantages for businesses currently doing business within the state;
   D. The increase or decrease of investment in the state;
(E) The incentives for innovation in products, materials, or processes; and
(F) The benefits of the regulations, including but not limited to benefits to the health, safety, and welfare of California residents, worker safety, and the state’s environment and quality of life, among any other benefits identified by the agency.

(b) The department’s most current publicly available economic and demographic projections, which may be found on the department’s website, shall be used unless the department approves the agency’s written request to use a different projection for a specific proposed major regulation. Such approval shall be made on a case-by-case basis. An agency that anticipates that it will take more than one year to develop a major regulation is encouraged to work with the department in determining the most appropriate projections to use.

(c) Costs and benefits shall be separately identified for different groups of agencies, businesses and individuals if the impact of the regulation will differ significantly among identifiable groups.

(d) The agency shall compare regulatory alternatives with a baseline that reflects the anticipated behavior of individuals and businesses in the absence of the proposed major regulation and shall identify the baseline it used.

(e) In comparing proposed regulatory alternatives with an established baseline, an agency should consider including the following in its analysis:
   (1) A description of feasible alternatives to the proposed major regulation and the rationale for choosing the proposed major regulation over the other alternatives considered. This description should also include:
      (A) An explanation of how the need for the proposed major regulation affects the selection of regulatory alternatives;
      (B) An evaluation of the legal and statutory constraints that limit the selection of regulatory alternatives.
   (2) Whenever possible, at least two alternatives should be compared to the proposed major regulation, including:
      (A) An alternative that could achieve additional benefits beyond those associated with the proposed major regulation; and
      (B) A next-best alternative that would not yield the same level of benefits associated with the proposed major regulation, or is less likely to yield the same level of benefits.
   (3) A comparison of the cost-effectiveness of different alternatives.
      (A) Both total and incremental benefits and costs should be estimated. Incremental benefits and costs are the differences between the estimates associated with the alternatives considered.
      (B) Whenever possible, final rather than intermediate outcomes should be used as measures of effectiveness.
      (C) In cases where the proposed major regulation addresses more than one measure of effectiveness, weights should be applied to different categories of effects.
      (D) The uncertainties associated with the estimates should be discussed.
   (4) If there are significant differences between the incidence or timing of costs and benefits of a regulation, distributional effects should be addressed, including how the effects of the regulation are distributed, for example, by industry, income, race, sex, or geography, and how the effects are distributed over time.
   (5) The assumptions, analytical methods, and data used in the analysis should be documented.
      (A) To the extent possible, the analysis should rely on peer-reviewed literature.
      (B) The source for all original information should be documented.
      (I) An analysis of estimated changes in behavior by businesses and/or individuals in response to the proposed major regulation shall be conducted and, if feasible, an estimate
made of the extent to which costs or benefits are retained within the business and/or by individuals or passed on to others, including customers, employees, suppliers and owners.

(g) For each assessment of the value of benefits of the proposed major regulation required by section 11346.3(c)(1)(F) of the code, the agency shall describe the applied analytical methods and data sources used and the results of that analysis.

(1) The agency’s assessment may rely on current and (if applicable) projected market transaction data where a market exists that can directly reveal the quantity or monetary value of a projected benefit of the proposed major regulation.

(2) The agency may use an indirect approach (e.g., use values derived from related markets) in cases where the value of the benefits can be inferred from actual choices made by individuals in related markets. The assessment should rely on current and (if applicable) projected market transaction data.

(3) The agency may use a direct approach (e.g., use values from surveys), estimating the value of the benefits based on hypothetical choices made by individuals responding to a survey.

(4) The agency may estimate the value of the benefits based upon an existing study of another regulatory policy with similar subject or physical characteristics. This estimate should describe how the agency took into account the differences in the characteristics (such as time span, specific benefits to value, population, and other socio-economic factors) between the study and the proposed major regulation.

(h) In assessing the effects of a regulatory proposal on the General Fund and special funds of the state and affected local government agencies attributable to the proposed major regulation, including the cost of enforcement and compliance to the agency, an agency shall follow the Department of Finance instructions in the State Administrative Manual sections 6601, 6602, and 6604 through 6616.


2004. Failure to Comply with Requirements of this Chapter.

When an agency fails to comply in whole or in part with this chapter, the department shall identify in its comments the area(s) where the agency is out of compliance.


6601 GENERAL

This and the following sections set forth the guidelines to complete the Economic and Fiscal Impact Statement (STD. 399). Pursuant to Government Code Section 11346.5, a rulemaking agency is required, prior to the issuance of an executive regulation, to include in the notice of proposed adoption, amendment, or repeal of a regulation the following:

1. A determination as to whether the regulation imposes a mandate on local agencies or school districts and, if so, whether the mandate requires state reimbursement pursuant to Part 7 (commencing with Section 17500) of Division 4 of the Government Code.

2. An estimate, prepared in accordance with instructions adopted by the Department of Finance (Finance), of the cost or savings to any state agency or local government; the cost to any local government that is required to be reimbursed under Part 7 (commencing with Section 17500) of Division 4 of the Government Code; any other nondiscretionary costs or savings including revenue changes imposed on state and local governments; and the cost or savings in federal funding to the state.
3. A statement of the results of the assessment of the economic impacts of a proposed regulation pursuant to Government Code sections 11346.2 and 11346.3.

6602 DEFINITION
For the purposes of implementing these guidelines, the following definitions apply:

Agency, Local. Any city, county, special district, authority, or other political subdivision of the state.

Agency, State. Every office, officer, department, division, bureau, board, council, or commission in state government. A state agency does not include an agency in the judicial or legislative branches of state government.

Direct Fiscal Costs.
1. Personnel needed to perform a line function or activity prescribed (expressed or implied) in the regulation.
2. Fringe benefits associated with those personnel, e.g., retirement, OASDI, workers’ compensation.
3. Operating expenses associated with those personnel, e.g., if compliance is achieved by contracting with a private vendor.
4. Any additional equipment which will have to be purchased or leased in order to comply with the regulation.
5. Allocation of other personnel-related costs if not otherwise allocated through an indirect cost system. Some agencies may allocate the costs of rent, space, utilities, etc., directly to the personnel involved.

Economic Impact. All costs or all benefits, (direct, indirect and induced) of the proposed major regulation on business enterprises and individuals located in or doing business in California.

A direct economic impact is the first-round impact of the policy change from the proposed regulation, e.g., a cost to a business of investing in new required equipment or a benefit to consumers of having additional health coverage. There are two additional types of economic impacts – indirect and induced – which are the reactions to the direct economic impact. An indirect economic impact is the secondary economic impact resulting from the direct economic impact, e.g., the extra sales of equipment to the regulated businesses, or the additional supply or demand for health care from expanded coverage. An induced economic impact is any other economic impact of the policy change from the proposed regulation not accounted for by the direct or indirect economic impacts, e.g., the additional household spending by employees of firms selling extra equipment or in the health care industry, or the additional tax burden on businesses and individuals from fiscal costs associated with enforcing the regulation.

Calculating an economic impact for a major regulation includes all costs or all benefits, computed without regard to any offsetting benefits or costs that might result directly or indirectly, to business enterprises and individuals directly affected by the regulation.

Fiscal Costs. All additional expenses for which either supplemental financing or the redirection of existing staff and/or resources (with or without the need for supplemental funding) is required. Costs include those which can be absorbed in an agency’s existing budget.

Indirect Fiscal Costs. Any costs related to the additional personnel or operating expenses described in the preceding which are not directly allocated or assigned to those personnel. They
do not include a pro rata share of the costs of any manager or supervisor above the first line supervisors since it is assumed that any such supervisors would be in place whether or not the personnel hired to comply with the regulations were there. For example, if a regulation necessitated the hiring of additional staff in a county welfare department, it would not be appropriate to assign, through an indirect cost system, a portion of the costs of the county welfare director to those new personnel since the director would exist to perform his/her functions even if the new personnel were not hired.

**Major Regulation.** Any proposed rulemaking action adopting, amending or repealing a regulation subject to review by OAL that will have an economic impact on California business enterprises and individuals in an amount exceeding fifty million dollars ($50,000,000) in any 12-month period between the date the major regulation is estimated to be filed with the Secretary of State through 12 months after the major regulation is estimated to be fully implemented (as estimated by the agency), computed without regard to any offsetting benefits or costs that might result directly or indirectly from that adoption, amendment or repeal.

**Mandate.** A requirement with a consequence of noncompliance of either (1) a criminal penalty, (2) a civil liability, or (3) an administrative penalty.

**Public Agency.** Any state agency, city, county, special district, school district, community college district, county superintendent of schools, or federal agency.

**Reasonable Compliance.** No universal definition is available. However, the prudent person test can be utilized to arrive at an appropriate definition of the term. For example, if an agency is required by regulation to provide transportation for certain persons, it clearly would not be appropriate to purchase limousine-type luxury automobiles to do so. On the other hand, it would not be appropriate to provide the service by purchasing tandem bicycles. Reasonable compliance can be achieved with some mode of transportation between the two extremes cited. The issuing agency must evaluate each instance separately and determine what reasonable compliance would be. The estimate developed must clearly indicate the mode or level of activity it has assumed would achieve such compliance. Since compliance connotes that the regulation involves a requirement, costs incurred by state or local agencies in exercising any authority granted by a regulation which is permissive or optional are not germane and need not be estimated.

**Regulation.** Every rule, order, or standard of general application or the amendment, supplement, or revision of any rule, order or standard adopted by any state agency to implement, interpret, or make specific the law enforced or administered by it, or to govern its procedure. The term "emergency" means a situation that calls for immediate action to avoid serious harm to the public peace, health, safety, or general welfare. An emergency regulation is adopted pursuant to Government Code Section 11346.1.

**Revenues.** Any changes in the amounts of operating income received by state and local agencies as the result of an executive regulation must also be identified. In this context, revenue includes taxes, state and/or federal assistance, fees, licenses, and so forth.

**Savings.** Both actual budget reductions and the —freeing up of staff and/or resources for reassignment to other areas of legitimate concern of the agency.

**School District.** Any school district, community college district, or county superintendent of schools.
**Special District.** Any agency of the state which performs governmental or proprietary functions within limited boundaries. Special district includes a redevelopment agency, a joint powers agency or entity, a county service area, a maintenance district or area, an improvement district or improvement zone, or any other zone or area. Special district does not include a city, a county, a school district, or a community college district. County free libraries established pursuant to Chapter 6 (commencing with Section 19100) of Part II of the Education Code, areas receiving county fire protection services pursuant to Government Code Section 25643, and county road districts established pursuant to Chapter 7 (commencing with Section 1550) of Division 2 of the Streets and Highways Code shall be considered special districts for all purposes of this section.

**Standardized Regulatory Impact Assessment.** An analysis of the economic impacts of proposed major regulations which is required for any proposed regulation that has an estimated economic impact to business enterprises and individuals located in or doing business in California exceeding $50 million in any 12-month period between the date the major regulation is estimated to be filed with the Secretary of State through 12 months after the major regulation is estimated to be fully implemented.

**6603 ECONOMIC IMPACT STATEMENT**

Government Code Section 11346.3 provides guidelines on how to assess the proposed regulation's economic impact on California businesses. The Economic Impact Statement (EIS) section has been added to the STD. 399 for this purpose. The issuing state agencies must include a completed STD. 399 form with each proposed regulation that is submitted to the OAL for publication in the California Regulatory Notice Register. Questions on the EIS may be directed to the:

California Labor and Workforce Development Agency  
801 K Street, Suite 2101  
Sacramento, CA 95814  
Telephone number: (916) 327-9064  
Fax number: (916) 327-9158

A state agency that proposes to promulgate a regulation must include a completed STD. 399 with each proposed regulation that is submitted to OAL for publication in the California Regulatory Notice Register. Government Code sections 11346.2, 11346.3, 11346.5 and Health and Safety Code section 57005 establish requirements for assessing a proposed regulation's estimated economic impact. This SAM section will relate each section of the Economic Impact Statement of the STD. 399 to the corresponding statutory requirements specified in the codes referenced.

A. **Estimated Private Sector Cost**

1. This section references the specific economic impacts of a proposed regulation. If the proposed regulation fits any of the a-g criteria, then the appropriate section of the economic impact statement must be completed.

2. This section references the estimated economic impact of the proposed regulation which an agency must compute to determine if the proposed regulation is a Major Regulation in accordance with California Code of Regulations, title 1, section 2000.
3. Total businesses impacted
   Government Code section 11346.5(a)(7)(A) requires agencies to identify the
types of businesses affected by the proposed regulation.

4. Businesses created or eliminated
   Government Code section 11346.3(b)(1)(B) requires agencies to assess the
proposed regulation's impact on the creation or elimination of businesses within the
state, including regional impacts.

5. Geographic extent of regulation
   Government Code section 11346.3(b)(1)(C) requires agencies to assess the
proposed regulation's impact on the expansion of businesses within the state.

6. Employment factors
   Government Code section 11346.3(b)(1)(A) requires agencies to assess the
proposed regulation's impact on the creation or elimination of jobs in California.

7. Competition
   Government Code section 11346.3(a)(2) requires agencies to evaluate the
impact on the ability of California businesses to compete with businesses in other
states.

B. Estimated Costs

1. Initial and ongoing costs to business and individuals
   Government Code section 11346.3(a) requires agencies to evaluate the potential
cost of compliance of the proposed regulation for businesses and individuals.

2. Share of total costs
   Government Code section 11346.5(a)(7)(A) requires agencies to describe the
types of businesses affected by the proposed regulation and their share of the total
cost of the proposed regulation if the proposed regulation has a significant statewide
adverse economic impact.

3. Reporting requirements
   Government Code section 11346.5(a)(7)(B), requires agencies to identify
reporting requirements for businesses if the proposed regulation has a significant
statewide adverse economic impact.

4. Housing
   Government Code section 11346.5(a)(12) requires agencies to determine if the
regulation will directly impact housing costs.

5. Federal regulations
   Government Code section 11346.5(a)(3)(B) requires the agency to determine if
the regulation differs from an existing comparable federal regulation.

C. Estimated Benefits

Parts 1-3 of this sections are required by Government Code section 11346.3(b)(1)(D)
which requires agencies to discuss the benefits of the regulation, including, but not
limited to, benefits to the health, safety, and welfare of California residents, worker
safety, and the state's environment and quality of life, among any other benefits
identified by the agency.

4. Expansion of businesses
   Government Code section 11346.3(b)(1)(C) requires agencies to assess the
proposed regulation's impact on the expansion of businesses within the state.

D. Alternatives to the Regulation
Parts 1 and 2 of this section are required by Government Code section 11346.2(b), which requires agencies to discuss alternatives to the proposed regulation.  
3. This section supplements the comparisons of the proposed alternatives and the proposed regulation in parts 1 and 2 of this section to allow for a standardized comparison.  
4. Consideration of performance standards  
   Government Code section 11346.2(b) requires agencies, when mandating the use of specific technology or equipment, to consider performance standards to help lower compliance costs.

E. Major Regulations

Parts 1 through 3 of this section apply only to boards, offices and departments within the California Environmental Protection Agency. Health and Safety Code section 57005 requires each board, office and department to follow internal guidelines for regulations with an estimated economic impact on the state’s business enterprises in an amount exceeding ten million dollars.  
Parts 4 and 5 of this section apply to a proposed regulation that is a major regulation. Government Code section 11346.3(c)(1) requires all state agencies proposing to adopt, amend, or repeal a regulation which is subject to review by OAL and not specifically exempted from the Administrative Procedure Act to conduct a Standard Regulatory Impact Assessment (SRIA) for a major regulation. Three copies of the SRIA and the form required by California Code of Regulations, title 1, section 2002 should be submitted to the Department of Finance.

Questions concerning the Economic Impact Statement may be directed to:

Economic Research Unit  
Department of Finance  
915 L Street  
Sacramento, California  
Telephone Number: (916) 322-2263

6614 SIGNATURE REQUIRED FOR FISCAL IMPACT STATEMENT (FIS)

A state agency adopting, amending, or repealing a routine or emergency regulation shall use the STD. 399 to make a determination and develop an estimate of that proposed regulation's fiscal impact on local governments. The Fiscal Impact Statement section of the STD. 399 must be completed and signed by the agency when a notice of proposed action is submitted for publication in the California Regulatory Notice Register. If the proposed regulation is modified and this modification would cause a change to the fiscal impact of the proposed regulation after the STD. 399 was submitted to Finance and signed, an updated STD. 399 must be submitted to Finance. The STD. 399 and related documents must be submitted in the agency’s rulemaking file for the proposed action.

The STD. 399 must be approved and signed by (1) the Agency fiscal officer and (2) the Agency Secretary; the highest ranking official in the state agency, if it is not under an Agency Secretary; or a designee having a written delegation from the Agency Secretary or the highest ranking official before it is submitted to OAL. Prior to submitting an emergency regulation to OAL for
review, the DOF signature is required on the emergency regulation pursuant to Government Code Section 11346.1; however, the signature is not needed at that time. Prior to submitting an emergency regulation to OAL, a Finance signature on the STD. 399 is not required. In accordance with Government Code section 11346.1, a Finance signature is required when the agency submits to OAL the rulemaking file and certification stating compliance with Government Code sections 11246.2 to 11346.3.

A Finance Program Budget Manager (PBM) or designee signature is required when the Fiscal Impact Statement on the STD. 399 reflects either costs or savings, whether budgeted or not. The estimate in a STD. 399 that is signed by the agency must reflect the actual language of the proposed regulation adopted by the agency. A PBM signature reflects a concurrence that the estimates provided on the STD. 399 are an accurate estimation of the fiscal impact of the proposed regulation. A PBM signature does not reflect a policy endorsement of the regulation itself, a concurrence that the proposed regulation is the most cost-effective option, or an approval to submit a Budget Change Proposal (BCP) to address any identified fiscal impact. Any estimated budget costs or savings must be addressed through the annual budget development and BCP process.

If a proposed regulation is determined to be a major regulation, comments submitted by Finance relating to the required Standardized Regulatory Impact Assessment (SRIA) and a PBM's signature on the STD. 399 do not reflect an endorsement of the SRIA or of the proposed major regulation.